



4110 Pine Cone Drive, Greensboro NC 27405  
Ph: 336-375-1122 Toll Free: 800-849-0244 Fax: 336-375-0177  
visit us on the web at [www.farmerelectrical.com](http://www.farmerelectrical.com)

**"Serving The Carolinas For Over 50+ Years"**



Cable Tray Systems, Strut Systems, New 4D Strut, Spring Steel Fasteners and PreFab Ruffin & Elec. Enclosures  
Inside Sales Lead: [Susan Hall](mailto:Susan.Hall@farmerelectrical.com) Direct: 336-375-2421 [shall@farmerelectrical.com](mailto:shall@farmerelectrical.com) MADE IN USA.



LV Fuses, Fuseblocks, Power Blocks, Overvoltage Surge Devices, Fuse Panelboards, Elevator Discs, MV Fuses  
Inside Sales Lead: [Leslie Auman](mailto:Leslie.Auman@farmerelectrical.com) Direct: 336-375-2438 [lauman@farmerelectrical.com](mailto:lauman@farmerelectrical.com) MADE IN USA.

**GSO, NC Stock - Edison.**



Galvanized Rigid and EMT Conduit  
Inside Sales Lead: [Wanda McHone](mailto:Wanda.McHone@farmerelectrical.com) Direct: 336-375-2414 [wmchone@farmerelectrical.com](mailto:wmchone@farmerelectrical.com) AD



Copper THHN/THWN-2 Slip Wire, Non-Metallic, TFFN, Bare Copper, XHHW, USE, SER, SEU, UF  
Inside Sales Lead: [Wanda McHone](mailto:Wanda.McHone@farmerelectrical.com) Direct: 336-375-2414 [wmchone@farmerelectrical.com](mailto:wmchone@farmerelectrical.com)  
**MADE IN USA. AD/IMARK**

**GSO, NC Stock.**



Industrial Wire & Cable - All Types- Hi-Temp, VNTC Tray Cable, DLO, MV Power Coiled Kords, etc.  
Inside Sales Lead: [Debbie Gearhart](mailto:Debbie.Gearhart@farmerelectrical.com) Direct: 336-375-2420 [dgearhart@farmerelectrical.com](mailto:dgearhart@farmerelectrical.com)



LED Industrial Lighting Solutions - Hazardous Location, Commercial, Military and RGB Lighting, High Bays,  
Inside Sales Lead: [Shannon Parrish](mailto:Shannon.Parrish@farmerelectrical.com) Direct: 336-375-2410 [sparrish@farmerelectrical.com](mailto:sparrish@farmerelectrical.com) AD



Audible and Visual Signaling Products, Incident Management Systems - Industrial Horns, Bells, Intercoms,  
Inside Sales Lead: [Jessika Rakes](mailto:Jessika.Rakes@farmerelectrical.com) Direct: 336-375-2422 [jrakes@farmerelectrical.com](mailto:jrakes@farmerelectrical.com)  
**MADE IN USA. AD/IMARK**



Watertight Wiring Devices, GFCI Cordsets, Portable Lighting, Temporary Portable Power Carts  
Inside Sales Lead: [Shannon Parrish](mailto:Shannon.Parrish@farmerelectrical.com) Direct: 336-375-2410 [sparrish@farmerelectrical.com](mailto:sparrish@farmerelectrical.com)  
**MADE IN USA. AD**



Portable Testing & Measuring Equipment - Power Quality, Vibration Testers, Infrared Thermography,  
Inside Sales Lead: [Jessika Rakes](mailto:Jessika.Rakes@farmerelectrical.com) Direct: 336-375-2422 [jrakes@farmerelectrical.com](mailto:jrakes@farmerelectrical.com)  
**MADE IN USA.**



Industrial Wire & Cable - Portable Cord, Cord Sets, Electronics, Datacom and Industrial Specialty Cables  
COPPER THHN/XHHW, BUILDING WIRE  
Inside Sales Lead: [Debbie Gearhart](mailto:Debbie.Gearhart@farmerelectrical.com) Direct: 336-375-2420 [dgearhart@farmerelectrical.com](mailto:dgearhart@farmerelectrical.com)  
**MADE IN USA. AD/IMARK**



ALUMINUM CABLE by STABILOY Brand, a General Cable Company - SEU, SER, MHF Cable,  
Inside Sales Lead: [Debbie Gearhart](mailto:Debbie.Gearhart@farmerelectrical.com) Direct: 336-375-2420 AD/IMARK



Transformers - Distribution Control Medium Voltage  
Inside Sales Lead: [Jessika Rakes](mailto:Jessika.Rakes@farmerelectrical.com) Direct: 336-374-2422 [jrakes@farmerelectrical.com](mailto:jrakes@farmerelectrical.com) AD/IMARK



Grounding & Bonding, Ultraweld Exothermic Connections, Lightning Protection  
Inside Sales Lead: [Susan Hall](mailto:Susan.Hall@farmerelectrical.com) Direct: 336-375-2421 [shall@farmerelectrical.com](mailto:shall@farmerelectrical.com) MADE IN USA. GSO, NC Stock.



A Leading Manufacturer Of Industrial Fans That Include: Heavy Duty Pedestal Fans, Mounted Fans, Shop Fans, Floor Fans And Mobile Fans  
Inside Sales Lead: [Leslie Auman](mailto:Leslie.Auman@farmerelectrical.com) Direct: 336-375-2438 [lauman@farmerelectrical.com](mailto:lauman@farmerelectrical.com)



MC Cable, Luminary and Specialty Cables, Steel/Alum Flex and Liquid-Tuff Conduit  
Inside Sales Lead: [Wanda McHone](mailto:Wanda.McHone@farmerelectrical.com) Direct: 336-375-2414 [wmchone@farmerelectrical.com](mailto:wmchone@farmerelectrical.com)  
**MADE IN USA. AD/IMARK**



Topaz Electrical - EMT, Rigid, NM, Flex & PVC Fittings. Weatherproof Boxes & Steel Boxes  
Inside Sales Lead: [Krissey Williams](mailto:Krissey.Williams@farmerelectrical.com) Direct: 336-375-2433 [kwilliams@farmerelectrical.com](mailto:kwilliams@farmerelectrical.com)  
**IMARK**

**Friendly Service... Powerful Solutions™**

Topaz Lighting - Indoor Outdoor Fixtures, Lamps, LED Flat Panels, Troffers, LED, LED T8, Ubend  
Inside Sales Lead: [Leslie Auman](mailto:Leslie.Auman@farmerelectrical.com) Direct: 336-375-2438 [lauman@farmerelectrical.com](mailto:lauman@farmerelectrical.com) GSO, NC Stock.



## "Terms and Conditions"

**B-Line**  
by **E.T.N**

\$100 Minimum, 2% 10 Days Net 30 Days (except Cable Tray - Net 30)  
Freight Prepaid: \$7000 Net Cable Tray. \$2500 Net Strut. \$750 Net Fasteners & \$1750 Net Enclosures  
[www.cooperline.com](http://www.cooperline.com)

**Bussmann**  
by **E.T.N**  
**Edison**

Contact your Farmer Rep for "Terms and Conditions"  
[www.bussmann.com](http://www.bussmann.com)     [www.edisonfuse.com](http://www.edisonfuse.com)

**Calconduit**  
Rigid and EMT Conduit & Fittings  
A PART OF **atkore**  
SUSTAINABLE

Prepaid: 3 Lifts or \$5000.  
[www.calconduit.com](http://www.calconduit.com)

**cerrowire**

1,000 lbs Minimum, 2% CD 10th Prox. Net EOM with 25th cutoff. Freight PPD: 5,000 lbs.  
[www.cerrowire.com](http://www.cerrowire.com)

**Custom Cable Corp.**

No Minimum, 1% 10th Prox, Net 25th. Freight PPD: Varies by Product Group.  
[www.customwireandcable.com](http://www.customwireandcable.com)

**Dialight**

\$1000 Minimum, Freight Prepaid \$5000. Net 30  
[www.dialight.com](http://www.dialight.com)

**Edwards Signaling**  
a division of Kidde

No Minimum, Freight Prepaid \$500. 2% 10th, Net 25th. Air Cut-Off 1:00 PM Eastern.  
[www.edwards-signals.com](http://www.edwards-signals.com)

Since 1918  
**ERICSON**

"Standard Stocking Distributor Terms" \$150 Minimum, 1% 15th, Net 30. Freight PPD: \$1500  
[www.ericson.com](http://www.ericson.com)

**FLUKE**  
**AMPROBE**

\$250 Minimum, 2% 10 Net 30 Days, \$25 Fee For Order Less Than Minimum. \$40 Drop Ship Fee. Freight Prepaid: \$1000  
[www.fluke.com](http://www.fluke.com)     [www.amprobe.com](http://www.amprobe.com)

**General Cable**

Carol Terms: \$250 Minimum (Electronic \$350 Minimum), 2% 10/Net EOM Prox. Freight PPD: \$2000.  
Industrial Terms: \$500 Minimum, Net 30. Freight Prepaid: \$25000.

**General Cable**  
**STABILOY**  
BRAND

\$1000 Minimum, 2% 10th Prox/Net 30 Prox  
Freight: PPD 2000 lbs Building Wire, 5000 lbs Utility  
"All In" Freight Terms with Portable Cord for Combined Freight Allowed - \$2000, then add Aluminum.  
"All In" Freight Terms with StabiLOY Aluminum for Combined Freight Allowed 2000 lbs then add cord.  
[www.generalcable.com](http://www.generalcable.com)     [www.stabiloy.com](http://www.stabiloy.com)

**HPS** Hammond Power Solutions

\$150 Minimum, Net 30 Days. Contact your Farmer Rep for "Freight Terms".  
[www.hammondpowersolutions.com](http://www.hammondpowersolutions.com)

**HARGER**

\$50 Minimum, Net 30 Days. 2000 lbs Prepaid on Bare Copper.  
Contact Farmer Electrical Sales for **COMPLETE** freight allowed terms.  
[www.harger.com](http://www.harger.com)

**JAN FAN**  
The Air Circulator Specialists

Contact your Farmer Rep for "Terms".  
[www.janfan.com](http://www.janfan.com)

**KAFTECH**

\$200 Minimum, 2% Prox. 15th. Freight Prepaid 3000 lbs. Liquidtite, Steel & Alum Flex 1000 lbs PPD  
[www.kaf-tech.com](http://www.kaf-tech.com)

**TOPAZ**  
Friendly Service... Powerful Solutions

\$100 Minimum Order, Net 30 Days. \$1000 Preight PPD (Electrical, Lighting or Combined)  
[www.topaz-usa.com](http://www.topaz-usa.com)